

# Translation of the Independent Auditor's Report in Slovak language

# INDEPENDENT AUDITOR'S REPORT

for the period from 1.4.2018 to 30.6.2018

concerning verification of the average print run and paid circulation of periodicals published by

PEREX, a. s.







# Independent Auditor's Report of the average print run and paid circulation of periodicals

### to the Statutory Body of PEREX, a. s.

We have performed verification of quarterly report of the average print run and paid circulation of Pravda periodicals and average print run and paid circulation of Pravda Magazín for the period from 1.4.2018 to 30.6.2018 in accordance with the Print Run and Paid Circulation Calculation Methodology approved by the Board of Directors of P E R E X, a. s. on July 24th 2012, as submitted to us.

#### Responsibility of Statutory Body

Statutory body is responsible for the preparation of this quarterly report of the average print run and paid circulation of Pravda periodicals and average print run and paid circulation of Pravda Magazín in accordance with the Print Run and Paid Circulation Calculation Methodology approved by the Board of Directors of PEREX, a. s. on July 24th 2012.

#### Auditor's Responsibility

Our responsibility is to express an opinion on items included in this quarterly report are in accordance with approved methodology. We performed our verification in accordance with International Standards of Assurance Engagement (ISAE 3000 - Assurance Engagements Other than Audits or Reviews of Historical Financial Information). This standard require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that items included in quarterly report are free of material misstatements

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in this quarterly report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of this quarterly report that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.







#### beyond partnership

#### **Opinion**

In our opinion, quarterly report of the average print run and paid circulation of Pravda periodicals and average print run and paid circulation of Pravda Magazín for the period from 1.4.2018 to 30.6.2018 are prepared, in all material respects, in accordance with the Print Run and Paid Circulation Calculation Methodology approved by the Board of Directors of P E R E X, a. s. on July 24th 2012.

We confirm that the average numbers of sold copies of the periodicals mentioned below in the reported months of 2018 are as follows:

Periodical	April 2018	May 2018	June 2018		
Pravda daily	31 440	30 462	30 500		
Pravda Magazín supplement	36 217	34 362	36 293		

Piešťany, 20th August 2018

Č.licencie 269

Responsible auditor

Ing. Erik Marek SKAU License No. 866

VGD SLOVAKIA s. r. o. Moskovská 13 811 08 Bratislava

Office Piešťany, Námestie SNP 4 921 01 Piešťany Companies Register, Insert No.74698/B SKAU License No. 269



# **AVERAGE PRINT RUN AND PAID CIRCULATION OF DAILY PRAVDA IN 2018**

# Month of edition

Print run
Retail Sales A
Retail Sales B\*\*
Retail Sales C
Subscriptions A
Subscriptions B
Subscriptions C
Other Sales
Paid Circulation \*
Returns

January	February	March	April	May	Jun	July	August	September	October	November	December
			50 813	48 313	48 086						
			19 620	18 542	18 583						
	3 pcs per month, an average of 0,13 pcs/edition		Ó	0			2 pcs per month, an average of 0,08 pcs/edition				
			-	-	,						
			11 539	11 619	11 478		4 pcc per mor	oth an average of			
			-	-	i			4 pcs per month, an average of 0,16 pcs/edition			
			-	-	ı						
			281	300	439						
			31 440	30 462	30 500						
			19 373	17 851	17 586						

# **Explanations:**

Print Run:	Number of copies printed and invoiced by the print provider. The supplier invoice is duly recorded in the PEREX's accounting and paid to the supplier's account.
Retail Sales A:	Sales through the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s., under a contract with PEREX.
Retail Sales B:	Sales through in-house store or the in-house distribution network. Presently, PEREX does not operate its own distribution network. PEREX sells Pravda copies in its own store which is accessible on the premises of the company's registered office.
Retail Sales C:	Sales through a distribution network owned by a publisher domiciled in the Slovak Republic.
	The sales take place outside the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s.
	These sales may include sales through news-vendors.
Subscriptions A:	Subscriptions distributed by Slovenská pošta, a.s. under a contract with PEREX.
Subscriptions B:	Subscriptions distributed by a distribution network owned by a publisher domiciled in the Slovak Republic.
Subscriptions C:	Subscriptions delivered by Mediaprint-Kapa Pressegrosso, a.s., or other independent distribution network of an alternative postal service operator.
Other Sales:	Included in other sales are copies sold directly to the buyer under a purchase order or contract. Ordered copies are invoiced to the buyer. The invoice is duly recorded in the PEREX's accounting. The price of copies ordered and invoiced is at least 50% of the basic cover price. See the calculation methodology.
Paid Circulation:	It is the sum of all sales.
Returns:	Included in returned copies are copies destined for sale (whether directly, through distributors, news-agents or otherwise) that were not sold.
* Comment:	The calculation of average values of respective sale types leads to rounding and hence to a possible difference of +1pcs or -1pcs to the average paid circulation, which is calculated as a proportion of the sum of all the sales and the number of issues in a given month.
** Comment:	In 2018 Sales in PEREX's own store range from 2 to 13 pieces, resulting in a monthly average of 0,08 - 0,50 pcs/issue.



# **AVERAGE PRINT RUN AND PAID CIRCULATION OF PRAVDA MAGAZINE IN 2018**

# Month of edition

Print run
Retail Sales A
Retail Sales B\*\*
Retail Sales C
Subscriptions A
Subscriptions B
Subscriptions C
Other Sales
Paid Circulation \*
Returns

January	February	March	April	May	Jun	July	August	September	October	November	December
			56 493	54 078	53 411						
			22 516	20 673	22 675	4	2 ncs ner mon	th, an average of			
	2 pcs per month, an average of		1	1	1		0,50 pcs/edition				
	0,50 pcs/edition		-	-	ı						
			13 620	13 618	13 588			th, an average of			
			-	-	-		0,60 pcs/edition	0,60 pcs/edition			
			-	-	-						
			80	70	30						
			36 217	34 362	36 293						
		·	20 277	19 716	17 118						

# **Explanations:**

Print Run:	Number of copies printed and invoiced by the print provider. The supplier invoice is duly recorded in the PEREX's accounting and paid to the supplier's account.
Retail Sales A:	Sales through the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s., under a contract with PEREX.
Retail Sales B:	Sales through in-house store or the in-house distribution network. Presently, PEREX does not operate its own distribution network. PEREX sells Pravda copies in its own store which is accessible on the premises of the company's registered office.
Retail Sales C:	Sales through a distribution network owned by a publisher domiciled in the Slovak Republic.
	The sales take place outside the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s.
	These sales may include sales through news-vendors.
Subscriptions A:	Subscriptions distributed by Slovenská pošta, a.s. under a contract with PEREX.
Subscriptions B:	Subscriptions distributed by a distribution network owned by a publisher domiciled in the Slovak Republic.
Subscriptions C:	Subscriptions delivered by Mediaprint-Kapa Pressegrosso, a.s., or other independent distribution network of an alternative postal service operator.
Other Sales:	Included in other sales are copies sold directly to the buyer under a purchase order or contract. Ordered copies are invoiced to the buyer. The invoice is duly recorded in the PEREX's accounting. The price of copies ordered and invoiced is at least 50% of the basic cover price. See the calculation methodology.
Paid Circulation:	It is the sum of all sales.
Returns:	Included in returned copies are copies destined for sale (whether directly, through distributors, news-agents or otherwise) that were not sold.
* Comment:	The calculation of average values of respective sale types leads to rounding and hence to a possible difference of +1 pcs or -1 pcs to the average paid circulation, which is calculated as a proportion of the sum of all the sales and the number of issues in a given month.
** Comment:	In 2018 Sales in PEREX's own store range from 2 to 5 pieces, resulting in a monthly average of 0,50 - 1,00 pcs/issue.