

AVERAGE PRINT RUN AND PAID CIRCULATION OF PRAVDA MAGAZINE IN 2016

Month of edition

Print run
Retail Sales
Retail Sales B**
Retail Sales C
Subscriptions A
Subscriptions B
Subscriptions C
Other Sales
Paid Circulation *
Returns

January	February	March	April	May	Jun	July	August	September	October	November	December
62 439	62 485	63 582	62 580	62 411	62 474	62 260	62 547	58 272	57 935	58 234	57 902
27 747	27 168	28 428	26 284	25 892	26 397	24 982	24 558	25 481	26 560	27 303	27 491
1	1	1	1	1	1	1	0	1	1	0	1
-	-	-	-	-	1	1	-	-	-	-	-
16 079	16 162	16 230	16 086	16 092	16 085	15 938	15 944	14 571	14 510	14 506	14 537
-	-	-	-	-	1	1	-	-	-	-	-
-	-	-	-	-	•	-	-	-	-	-	-
71	33	64	209	34	104	34	2 116	412	134	437	74
43 897	43 364	44 723	42 580	42 018	42 587	40 954	42 618	40 464	41 205	42 245	42 103
18 542	19 121	18 859	20 000	20 393	19 887	21 306	19 928	17 809	16 731	15 989	15 799

Explanations:

Print Run:	Number of copies printed and invoiced by the print provider. The supplier invoice is duly recorded in the PEREX's accounting and paid to the supplier's account.					
Retail Sales A:	Sales through the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s., under a contract with PEREX.					
	Sales through in-house store or the in-house distribution network. Presently, PEREX does not operate its own distribution network. PEREX sells Pravda copies in its own store					
Retail Sales B:	which is accesible on the premises of the company's registered office.					
Retail Sales C:	Sales through a distribution network owned by a publisher domiciled in the Slovak Republic.					
	The sales take place outside the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s.					
	These sales may include sales through news-vendors.					
Subscriptions A:	Subscriptions distributed by Slovenská pošta, a.s. under a contract with PEREX.					
Subscriptions B:	Subscriptions distributed by a distribution network owned by a publisher domiciled in the Slovak Republic.					
Subscriptions C:	Subscriptions delivered by Mediaprint-Kapa Pressegrosso, a.s., or other independent distribution network of an alternative postal service operator.					
Other Sales:	Included in other sales are copies sold directly to the buyer under a purchase order or contract. Ordered copies are invoiced to the buyer. The invoice is duly recorded in the					
	PEREX's accounting. The price of copies ordered and invoiced is at least 50% of the basic cover price. See the calculation methodology.					
Paid Circulation:	It is the sum of all sales.					
Returns:	Included in returned copies are copies destined for sale (whether directly, through distributors, news-agents or otherwise) that were not sold.					
* Comment:	The calculation of average values of respective sale types leads to rounding and hence to a possible difference of +1 pcs or -1 pcs to the average paid circulation, which is					
Comment:	calculated as a proportion of the sum of all the sales and the number of issues in a given month.					
** Comment:	In 2016 Sales in PEREX's own store range from 1 to 5 pieces, resulting in a monthly average of 0,25 - 1,00 pcs/issue.					