

AVERAGE PRINT RUN AND PAID CIRCULATION OF DAILY PRAVDA IN 2017

Month of edition

Print run
Retail Sales
Retail Sales B**
Retail Sales C
Subscriptions A
Subscriptions B
Subscriptions C
Other Sales
Paid Circulation *
Returns

January	February	March	April	May	Jun	July	August	September	October	November	December
52 800	53 123	53 542	54 620								
24 056	23 624	22 634	23 475								
0	0	0	0								
-	-	-	-								
12 029	12 113	12 160	12 074								
-	-	-	-								
-	-	-	-								
529	556	1 096	811								
36 614	36 293	35 890	36 361								
16 187	16 830	17 652	18 260								

Explanations:

Print Run:	Number of copies printed and invoiced by the print provider. The supplier invoice is duly recorded in the PEREX's accounting and paid to the supplier's account.			
Retail Sales A:	Sales through the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s., under a contract with PEREX.			
	Sales through in-house store or the in-house distribution network. Presently, PEREX does not operate its own distribution network. PEREX sells Pravda copies in its own store which			
Retail Sales B:	is accesible on the premises of the company's registered office.			
Retail Sales C:	Sales through a distribution network owned by a publisher domiciled in the Slovak Republic.			
	The sales take place outside the distribution network of the independent distributor Mediaprint-Kapa Pressegrosso, a.s.			
	These sales may include sales through news-vendors.			
Subscriptions A:	Subscriptions distributed by Slovenská pošta, a.s. under a contract with PEREX.			
Subscriptions B:	Subscriptions distributed by a distribution network owned by a publisher domiciled in the Slovak Republic.			
Subscriptions C:	Subscriptions delivered by Mediaprint-Kapa Pressegrosso, a.s., or other independent distribution network of an alternative postal service operator.			
Other Sales:	Included in other sales are copies sold directly to the buyer under a purchase order or contract. Ordered copies are invoiced to the buyer. The invoice is duly recorded in the			
	PEREX's accounting. The price of copies ordered and invoiced is at least 50% of the basic cover price. See the calculation methodology.			
Paid Circulation:	It is the sum of all sales.			
Returns:	Included in returned copies are copies destined for sale (whether directly, through distributors, news-agents or otherwise) that were not sold.			
* Comment:	The calculation of average values of respective sale types leads to rounding and hence to a possible difference of +1pcs or -1pcs to the average paid circulation, which is calculated			
Comment.	as a proportion of the sum of all the sales and the number of issues in a given month.			
** Comment:	In 2017 Sales in PEREX's own store range from 9 to 12 pieces, resulting in a monthly average of 0,36 - 0,48 pcs/issue.			